



Intelligent Accounts Payable Software

# Automation has changed how we do our jobs

“Automation continues to fundamentally disrupt how businesses operate. Pro-active businesses who embrace technology and invest in upskilling their workforce to make best use of the tools available to them will thrive in this environment. Those that do not will struggle to survive”



Chris Gregg  
Co-founder & CEO

# Why Automate Accounts Payables ?

**£15**

Average cost to an SMB in the UK to process 1 invoice

**323**

Average number of payables invoices an smb receives in 1 month

**£4,845**

Average monthly cost to an SMB per month, to pay its invoices

**40 days**

Average length of time to process 1 bill

**78%**

Of businesses admit to paying a supplier bill late

**63%**

Of businesses in the UK have overpaid an invoice



# How - Change Management

Step 1 - Identify key inefficiencies in your current workflow. Seek expertise where required.

Step 2 - Spend time evaluating, testing and choosing a solution.

Step 3 - Create an implementation plan. Identify an internal champion.

Step 4 - Circulate a clear value proposition to internal stakeholders and get buy-in from staff.

Step 5 - Invest time and money in rigorous mandatory training.

Step 6 - Be rigorous with your 1<sup>st</sup> 30 days.

Step 7 - Automation doesn't stop after implementation - Stay abreast of future updates & ensure you are maximising the tools to the best of your ability



# Case Study - What was the impact

Reduced casual  
hours saved

**£ 19K**

Reduced AP staff

**£ 75K**

Increased Gross Profit Margin

**£ 70k**

Increased sales

**£ 50K**

£ Saved

**£ 90K+**

Increased Profits

**£ 100K+**

Total Impact

**£ 190K+**

